

## QUICK FACTS



Solution Focus:  
Managed Services



Employees: 200+



Locations: 5 locations



Primary Solutions:  
Managed Services, Back  
Up, Email Security,  
Office 365

## CHALLENGE

Rapid growth and an increasing need for a remote workforce prompted Easterseals to reevaluate their technology needs. The shared IT resources they were utilizing previously just wasn't going to cut it with their changing technology needs. As a non-profit, their budget was tight and their technology infrastructure was lacking. Easterseals sought a trusted IT partner to help them navigate and manage their current technology needs, as well as provide vision and expertise for future growth.

*"We had doubled in size and were still sharing an IT resource. We lacked the resources and expertise necessary to continue on this growth trajectory. We needed an IT partner who understood us as a non-profit, supported our mission, and was willing to be open and honest about our technology needs."*

## SOLUTION

Migration to centralized IT system, strategic upgrades and the support of on-site engineers, Easterseals now has the technology infrastructure and support they need to better reach and serve their community. Their team has all the benefits of having an IT person for the tasks that cannot handle internally - like server maintenance and network upgrades. An open line of communication and transparent planning with Easterseals allows them to offset work that can be performed internally. When larger projects that require additional expertise arise, they have access to ITP's expertise and resources. Most importantly, ITP provides Easterseals with IT strategy for thoughtfully managing growth, which allows them to make carefully considered technology upgrades while remaining within budget.

*"Technology changes at a rapid pace, and keeping up is a full-time job in itself. We lean on ITP as our technology experts, to know the landscape and how it applies to us. They help us choose the projects and tools that will directly benefit our organization and operations."*

## SUCCESS

With a 9-year tenure, Easterseals is one of ITP's longest standing clients. Strategic support provided by ITP has saved Easterseals 40-50% of the cost of a typical IT engagement. Early on, ITP team centralized their IT systems and helped Easterseals scale thoughtfully during periods of rapid growth. Today our team powers the tools for a remote workforce and keeps them productive with near-zero downtime for business-critical applications. They now have access to technology expertise on-demand, while still allowing them the flexibility to perform tasks that can be completed internally.

*"ITP has always been willing to work with us on creative solutions that make our investments in IT go further. They deeply understand our goals and needs, and have tailored a solution that maximizes our budget. It is this understanding, flexibility, and honest approach that makes them an invaluable resource for Easterseals."*



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**Bob Glowacki**, CEO  
Easterseals SE WI