

QUICK FACTS



Solution Focus:
Cloud



Employees: 5-10



Locations: 2 locations



Primary Solutions:
ITP Data Center, Office
365 + EMS, Cloud Phone
System

CHALLENGE

When a business is in startup mode - budgets and resources are spread thin. That's what makes critical and careful consideration of technology investments so very important. This healthcare-focused startup company needed a robust yet economical infrastructure, communication, hardware, and software solution. With no internal IT staff, they needed guidance in choosing and implementing the technology to power their business. This technology need to serve their business in startup mode, and scale efficiently for future growth.

"As a startup company, we have so many things happening so quickly. We needed technology to support our staff, that was also scalable. We approached ITP to create a solution that would grow with us."

SOLUTION

ITP helped build a strong foundation of technology infrastructure for this startup. This client utilizes ITP Cloud to house their business applications and documents. They have no on-premise servers and they are confident that their data is highly secure. Office 365 allow their team to securely access documents and business applications from anywhere and on any device. Microsoft's Enterprise Mobility Suite (EMS) helps them stay secure and managed device permissions in a highly-regulated healthcare industry. Finally, a cloud phone system keeps this small team connected with desk phones and cloud voicemail systems, and new phones can be deployed quickly as new employees join their team.

"The cloud is fantastic. We have almost no hardware. It doesn't make financial sense for our business to build a big infrastructure. In the ITP Cloud our data is secure and our employees are always connected."

SUCCESS

With a tight startup budget, this organization was able to get the infrastructure they needed quickly, and without the upfront cost of expensive equipment. They have no physical servers on site, which saves in both a physical space and energy costs. With ITP Cloud they mitigate the cost of on-site network support while still having high availability and scalability. Office 365 and a cloud-based phone system helps this client onboard new employees with fast access to the tools and data they need to start working. Most importantly, utilizing the ITP Cloud in this highly-regulated industry, the client provides secure access to data across locations and while working remotely.

"Ultimately, having the cloud infrastructure in place was instrumental to our growth. With ITP's knowledge and support, I didn't have to spend any time thinking about technology. ITP understood our need to get technology in place quickly, which allowed us to stay focused on our own business."



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Cullen Werwie, Director of
Operations
Aspirus Arise