

QUICK FACTS



Industry: Manufacturing



Employees: 200+



Locations: 6 locations +
mobile workforce



Primary Solutions:
Managed Services,
Project Support,
Terminal Services

CHALLENGE

In an evolving and highly connected distribution landscape, technology is powering profitably. Devices and applications that were once 'nice to have' are now necessary for accurate distributing and employee productivity. The desire for modernization and facility automation was proving difficult for this distribution client. Their three-person IT staff was busy providing day-to-day IT operations, network maintenance, and providing employee technology support. When the need for automated distribution and a connected workforce arose, their staff did not have the bandwidth to take on these major updates. To implement these technologies – the distributing client needed a solid strategy and the support to roll it out.

"We needed IT resources to supplement our existing team. I lean on ITP to be our expert resource, to guide us in our decision making, and to help us accomplish the projects that move our business forward."

SOLUTION

With IT strategy and project support, ITP provides the resources and expertise this client needs to modernize their business. Having a deep understanding of the client's needs and operations, ITP is able to suggest solutions and strategies that help them keep pace with changes in the industry. Cloud storage, applications, and terminal services allow the client to put connected devices in the hands of their mobile workforce. Now all team members - on the road, in the warehouse, or in the office - are working together more effectively.

"The amount of people touching technology now is far greater. From top to bottom there is a piece of technology in every aspect of our operations. ITP helped us get there."

SUCCESS

Implementing the technology that powers the automated line, ITP has enabled this distribution client to become more profitable. This roll out includes powering mobile devices and network availability in the office, in the warehouse, and on the road. They now have tablets on every forklift, mobile devices in delivery trucks, and applications that enable their sales force. Their accuracy, productivity, and profitability depend on the availability of the network and the applications that power their work. ITP provides this distributor with the muscle that moves these technology initiatives forward thoughtfully and accurately.

"ITP has helped us implement a quality backbone to our facility that allows for automation to be successful. As we continue to make advances, ITP will continue to be a part of that growth."



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Drew Johnson, IT Director
Frank Beverage Group