

QUICK FACTS



Industry Focus:
Professional Services



Employees: 250+



Locations: HQ in
Milwaukee, WI; 2nd
location in NC; mobile
staff nationwide



Primary Solutions:
Nutanix, Office 365



Paul and the Information Technology Professionals team have tremendous industry knowledge, especially in the Cloud space, and their responsiveness and planning assistance was crucial to our successful transition to Nutanix.



Chris Hippensteel

Network / System Administrator
New Resources Consulting

CHALLENGE

The New Resources Consulting (NRC) organization is an information technology provider based in Milwaukee, WI. NRC specializes in providing Oracle and PeopleSoft deployments for SMBs and enterprise businesses alike. They also provide municipal services to clients in all major time zones of the country. When the current Network / System Administrator, Chris Hippensteel, joined the organization, NRC was running an outdated and jam-packed system. The aging servers were starting to fail constantly, and he had little time for anything but daily repairs. What is worse, he was working 80+ hours a week just trying to keep the massive platform afloat, cancelling plans with friends and family to make sure the network was running and secure.

"When I joined NRC, the technology infrastructure was failing rapidly. I was putting Band-aids on everything from improperly running back-ups to inefficient SANs. I was also coming in at night, on weekends, during pre-planned family activities, and simply needed more work-life balance. I needed a tool that can do it all." - Chris Hippensteel

SOLUTION

Enter ITP, with migration and deployment onto the Nutanix Hyperconverged platform. Nearly a year into their Nutanix migration, and almost 95% of NRC's production and development now runs on Nutanix. Back-ups that previously took three days are now completed in less than 24 hours. Key back-ups take just 2 hours compared to full weekends on the old infrastructure. NRC has also reduced the total number of servers from 163 to just 77. They also plan to move to the new Nutanix hypervisor when it's rolled out, which will save them thousands of dollars on licensing costs. Hippensteel was confident in Nutanix, but his trusting relationship with ITP helped him deploy it successfully and understand the nuances of the solution.

"When I found Nutanix, I wasn't positive it was the solution for [NRC], and I knew I needed more expertise and manpower to deploy it correctly. So, I called Paul at ITP. Paul and the team have tremendous industry knowledge, and their responsiveness and planning assistance was crucial to our successful transition. The ITP team is really a part of my team - I get responses rapidly and I trust Paul and ITP to always lead me in the right direction."

SUCCESS

NRC's success factors were three-fold: replacing the aging infrastructure, improving work-life balance, and driving ROI for the business. First, the team needed a solution that replaced their aging infrastructure. With a large volume of highly valuable data, NRC is now confident and thrilled with Nutanix as a solution. The second pillar of success was improving work-life balance for Hippensteel, facilitated by the improved back-up process. The final success factor was improving company revenue. Now that Hippensteel is available to take on proactive technology projects, including a critical Office 365 migration (which ITP also assisted with) and a SharePoint upgrade, the technology environment at NRC is now vastly improved.

"The move to Nutanix allowed me to break the daily reactive maintenance cycle of our legacy systems. I'm now able to proactively clean up the old environment, combine servers, and take on other important technology initiatives. Working with ITP throughout the process has made our transition to Nutanix not only possible, but virtually seamless."