

## QUICK FACTS



Solution Focus: Azure



Employees: 20-50



Locations: Mobile & Virtual Workforce



Primary Solutions:  
Azure Cloud



We have always been able to trust the team at ITP as if they were an extension of our management team. They are a critical part of our business, essentially serving as an external CIO for our organization.

### Tom Walzer

Chief Executive Officer  
Saco Foods



## CHALLENGE

Saco Foods is a global consumer-packaged goods manufacturer and distributor, with locations and staff around the state and country. The business services the retail grocery and food service industries, and have grown via acquisition which often causes strain on their business operations as they integrate their shared services back office via a robust IT structure. During the relationship, ITP has helped Saco scale their business from a technology standpoint to account for changes in the number of users on their network, so Saco can focus on other aspects of these acquisitions. Saco requires a technology service provider that can anticipate business needs and make moves on the fly – something they've entrusted to ITP.

*"ITP has always kept our business ahead of the trends that are pushing our industry forward. Thanks to their candor and knowledge, we've been able to adopt the correct strategies to continue growing our business. Our transition to Azure has been just one example of our team trusting their expertise"*

## SOLUTION

Thanks to a diversified and detailed technology strategy, Saco was able to modernize their infrastructure. With an improved process and more agile tools, Saco would be able to scale their license count as products ebb and flow. The new flexible, robust storage system was able to handle the workload. This move would also provide an easy button for compliance, as Microsoft Azure technology takes over that responsibility.

*"ITP really helped us build a definitive foundation from the onset. Their engineers are always able to assess our IT environment and help us pick the correct technology solution to fit our needs"*

## SUCCESS

To satisfy the needs of the Microsoft Azure transition, the ITP team needed to have a strong plan in place, and a team that could execute it perfectly over a weekend with a hard deadline waiting at noon on Monday. ITP was up to the task. The team was able to migrate all users, double the number of data centers information was stored at, and maintain the same phone numbers and other contact areas. The Saco team was able to stay focused on the business and integration of their recent acquisition, while ITP handled anything technology related.

*"Working with ITP for our Microsoft Azure transition was an excellent choice. The migration experience was so smooth and simple on our team. The fact that we experienced zero downtime – thanks to a weekend migration – and were ready to go for a pivotal Monday Board of Directors meeting, it was simply seamless. Our security is better now. Compliance is entrusted to ITP and Microsoft. And, their reliability is second to none."*